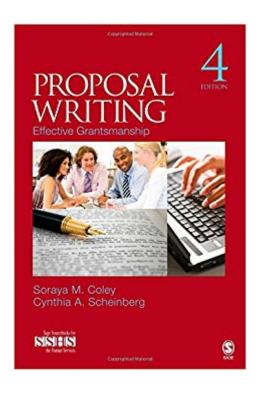


## The book was found

# Proposal Writing: Effective Grantsmanship (SAGE Sourcebooks For The Human Services)





## Synopsis

Clear, easy-to-understand, and jargon-free, this updated Fourth Edition of Proposal Writing: Effective Grantsmanship offers a step-by-step guide to writing a successful grant proposal to meet community needs. Throughout the book, the authors provide a guided process to assist the new grantwriter in understanding how to find grant opportunities, how to develop a viable project and evaluate outcomes, and how to prepare an application for funding. The book is written for employees in the non-profit sector who are asked to write a proposal and for students who may ultimately have careers that require this skill.

## **Book Information**

Series: SAGE Sourcebooks for the Human Services Paperback: 152 pages Publisher: SAGE Publications, Inc; 4 edition (March 12, 2013) Language: English ISBN-10: 1412988993 ISBN-13: 978-1412988995 Product Dimensions: 0.2 x 6 x 9.5 inches Shipping Weight: 7.2 ounces (View shipping rates and policies) Average Customer Review: 4.2 out of 5 stars 11 customer reviews Best Sellers Rank: #62,663 in Books (See Top 100 in Books) #59 inà Â Books > Reference > Encyclopedias & Subject Guides > Business #78 inà Â Books > Business & Money > Skills > Business Writing #110 inà Â Books > Textbooks > Reference > Encyclopedias

#### **Customer Reviews**

Soraya M. Coley is president of Cal Poly Pomona University. Prior to that she served as provost and vice president for academic affairs at California State University Bakersfield, and at Alliant International University, as well as dean of the College of Human Development and Community Service at California State University, Fullerton. She has nearly 30 years of higher education experience and has worked with nonprofits, community-based and civic organizations on program design, evaluation, and grant writing. Ã Â Cynthia Scheinberg is a licensed clinical psychologist with over 24 years of administrative management in non-profit agencies. She has served as the Executive Director of the Coalition for Children, Adolescents and Parents (CCAP) in Orange, California, as Senior Vice President of Clinical Services for Anka Behavioral Health, Inc., and as the Executive Director of New Connections in Concord, California. She has a doctorate in clinical

psychology from Pacifica Graduate Institute in Santa Barbara, California. Dr. Scheinberg also has a part-time private practice in Concord, CA.

Used this as a supplement to the Grantsmanship Center materials, and it really helped clarify some of the details. Succinct without leaving out important details and exaples.

Excellent information for persons learning about grants and proposals. A must have for your library.

short n sweet, to the point. not like grant writing...

I needed this book for a college class. It was filled full of great information that is very useful for grant writing. If you want the basics foe grant writing this is the book for you.

good book, worth the wait, and very concise and too the point, cant wait for next book from the authoer

Got it for a class but will be holding on to it. I will defiantly need it in the future for reference

Arrived as a new book

#### Great condition

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